

Children's Hospital of Wisconsin  
9000 West Wisconsin Avenue  
Milwaukee, WI 53201-1997  
(414) 931-4098

Type:           GMS  
Control:       Other Not for Profit  
Fiscal Year:   01/01/02 to 12/31/02

County:           Milwaukee  
Analysis Area:   Milwaukee County (2B)  
Volume Group:   6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	. %	57.4%	.	68.7%	.	58.9%	.	. %	.
Obstetrics	. %	39.6%	.	49.4%	.	37.0%	.	. %	.
Pediatrics	82.3%	48.0%	1.71	72.4%	1.14	71.9%	1.14	78.0%	1.06
Total hospital	83.5%	55.9%	1.49	64.8%	1.29	54.5%	1.53	79.5%	1.05
Average Census (Patients)									
Adult medical-surgical	0.0	30.4	0.00	70.6	0.00	46.2	0.00	0.0	.
Obstetrics	0.0	3.9	0.00	9.1	0.00	7.1	0.00	0.0	.
Pediatrics	125	1.8	68.4	8.7	14.3	7.0	17.9	93.6	1.34
Total hospital	185.4	55.4	3.34	147.8	1.25	95.6	1.94	176.4	1.05
Average Length of Stay (Days)									
Adult medical-surgical	.	3.9	.	4.9	.	3.9	.	.	.
Obstetrics	.	2.4	.	2.8	.	2.5	.	.	.
Pediatrics	2.4	2.4	1.00	2.3	1.05	2.4	1.00	2.1	1.18
Total hospital	5.7	4.3	1.32	5.2	1.09	4.2	1.36	5.6	1.03
Surgical Operations									
Inpatient	4,698	1,424	3.30	2,986	1.57	2,628	1.79	4,626	1.02
Outpatient	7,605	3,187	2.39	4,999	1.52	6,440	1.18	7,245	1.05
Inpatient as % of all surgeries	38.2%	30.9%	1.24	37.4%	1.02	29.0%	1.32	39.0%	0.98
Outpatient Visits									
Non-emergency visits	216,557	75,046	2.89	159,158	1.36	146,359	1.48	199,074	1.09
Emergency visits	44,892	14,086	3.19	27,089	1.66	23,160	1.94	43,399	1.03
Full-time Equivalents (FTEs)									
Administrators	29.0	14.8	1.96	35.3	0.82	27.8	1.04	39.6	0.73
Nurses, licensed	552.8	160.1	3.45	349.3	1.58	263.7	2.10	435.8	1.27
Ancillary nursing personnel	77.2	54.3	1.42	140.5	0.55	97.2	0.79	71.2	1.08
All other personnel	1018.0	384.2	2.65	731.8	1.39	661.5	1.54	1006.1	1.01
Total FTEs	1677.0	613.5	2.73	1256.9	1.33	1050.2	1.60	1552.6	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.3	14.6	0.84	15.6	0.79	15.4	0.80	18.1	0.68
Nurses, licensed	235.3	157.9	1.49	154.3	1.52	146.0	1.61	199.5	1.18
Ancillary nursing personnel	32.9	53.6	0.61	62.1	0.53	53.8	0.61	32.6	1.01
All other personnel	433.3	378.9	1.14	323.3	1.34	366.2	1.18	460.6	0.94
Total FTEs	713.7	605.0	1.18	555.3	1.29	581.4	1.23	710.8	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	222	Health maintenance		Beds set up and staffed	0	Bassinets	0
Discharges	20394	organization (HMO)	Yes	Discharges	0	Total births	0
Inpatient days	67,684	Preferred Provider		Inpatient days	0	Newborn days	0
		organization (PPO)	Yes				

Children's Hospital of Wisconsin  
Milwaukee

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
-----							
General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	. %	0.0	.
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	152	18784	45662	82.3%	125	2.4
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	2	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	1	24	1,440	6,825	77.9%	18.7	4.7
Burn care	2	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	22	729	7,994	99.6%	21.9	11.0
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	1	24	1,276	7,203	82.2%	19.7	5.6
-----							

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
-----							
Administrators/asst. administrators	29	0	29.0	Radiological services personnel	39	61	62.6
Physicians and dentists	3	5	5.0	Occupational therapists	0	0	0.0
Medical and dental residents	6	0	6.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	329	449	521.6	Physical therapists	0	0	0.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	0	0.0
Licensed practical nurses	3	3	5.1	Recreational therapists	6	8	9.3
Ancillary nursing personnel	49	73	77.2	Psychologists	4	0	4.0
Physician assistants	9	1	9.0	Social workers	20	21	26.5
Nurse Practitioners	22	9	26.1	All other health professionals	205	120	245.3
Medical records personnel	37	24	43.2	All other personnel	424	241	523.3
Pharmacy personnel	39	41	51.0	-----			
Clinical laboratory personnel	28	8	32.8	TOTAL	1252	1064	1677.0

Children's Hospital of Wisconsin  
Milwaukee

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$386,059,005	Cash and cash equivalents	\$32,602,606	Current liabilities	\$32,650,324
Less deductions	126,209,404	Net Patient receivables	38,053,551	Long-term debt	100,863,208
Net patient revenue	259,849,601	Other receivables	14,535,036	Other liabilities	7,265,089
Plus other revenue	24,396,713	Land, bldgs and equip: Net	151,272,960	Subtotal	140,778,621
Total revenue	284,246,314	Other assets	228,835,104		
Less expenses	249,175,561			Unrestricted fund balance	324,520,636
Nonoperating gains/losses	3,099,470	Total Assets	\$465,299,257	Total liabilities & fund balance	\$465,299,257
Net Income	\$38,170,223			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$3,276,081]	0.8%	41.7%	0.02	40.4%	0.02	38.9%	0.02	0.8%	1.08
Medical Assistance [\$131,999,153]	34.2%	9.0%	3.79	13.2%	2.59	9.9%	3.44	34.4%	0.99
Commercial [\$239,252,580]	62.0%	43.2%	1.43	39.1%	1.58	46.4%	1.33	61.7%	1.00
All other [ \$11,531,191]	3.0%	6.1%	0.49	7.3%	0.41	4.7%	0.63	3.1%	0.96
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$3,078,807]	0.8%	23.7%	0.03	26.0%	0.03	23.7%	0.03	1.0%	0.82
Medical Assistance [ \$78,831,580]	20.4%	6.0%	3.43	9.1%	2.23	6.5%	3.15	18.5%	1.11
Commercial [ \$41,089,542]	10.6%	9.4%	1.13	11.0%	0.97	11.7%	0.91	10.1%	1.06
Charity care [ \$1,039,250]	0.3%	1.2%	0.22	1.3%	0.20	0.9%	0.29	0.3%	0.87
All other [ \$2,170,225]	0.6%	1.4%	0.40	2.4%	0.24	1.4%	0.40	0.4%	1.33
Total deductions [\$126,209,404]	32.7%	41.7%	0.78	49.8%	0.66	44.2%	0.74	30.2%	1.08
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	8.6%	5.1%	1.69	5.1%	1.69	8.1%	1.06	8.8%	0.98
Net gains/losses as % of net income	8.1%	5.3%	1.53	9.9%	0.82	7.0%	1.17	10.7%	0.76
Expenses as % of Total Expenses									
Salary/fringe benefit[\$107,596,483]	43.2%	47.8%	0.90	41.7%	1.04	46.6%	0.93	42.6%	1.01
Supplies and services[\$113,812,855]	45.7%	40.5%	1.13	46.9%	0.97	41.6%	1.10	45.9%	0.99
Capital component [ \$25,312,242]	10.2%	8.7%	1.17	8.1%	1.26	8.7%	1.16	10.6%	0.96
Bad debt [ \$2,453,981]	1.0%	3.0%	0.33	3.3%	0.30	3.1%	0.32	0.9%	1.12
Fiscal Statistics									
Operating margin	12.3%	6.1%	2.04	4.9%	2.52	7.1%	1.75	11.4%	1.08
Total hospital profit margin	13.3%	6.4%	2.09	5.4%	2.46	7.6%	1.76	12.6%	1.06
Return on equity	11.8%	10.0%	1.18	9.2%	1.28	11.1%	1.06	11.1%	1.06
Current ratio	2.7	2.5	1.08	2.3	1.19	2.3	1.17	2.4	1.13
Days in net patient accounts receivable	53.5	57.8	0.92	46.5	1.15	66.1	0.81	.	.
Average payment period	50.9	52.6	0.97	47.1	1.08	53.9	0.94	51.9	0.98
Equity financing	69.7%	56.2%	1.24	58.4%	1.19	60.2%	1.16	67.2%	1.04
Long-term debt to equity ratio	0.3	0.5	0.65	0.4	0.74	0.4	0.80	0.4	0.86
Times interest earned	7.7	5.0	1.54	4.5	1.71	5.8	1.34	6.5	1.19
Total asset turnover	0.6	0.9	0.69	1.0	0.62	0.9	0.69	0.6	1.04
Average age of plant: years	7.2	9.5	0.76	10.2	0.71	9.8	0.74	7.5	0.96
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	11.8%	.
Output gross rev (% of total gross pt. rev)	31.4%	44.1%	0.71	37.1%	0.85	46.2%	0.68	30.5%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$14,998	\$7,870	1.91	\$10,394	1.44	\$7,095	2.11	\$13,638	1.10
Inpatient net revenue per day	\$3,022	\$1,834	1.65	\$2,072	1.46	\$1,690	1.79	\$2,853	1.06
Outpatient net rev per visit	\$314	\$343	0.92	\$352	0.89	\$316	0.99	\$291	1.08